## LEADERSHIP TEAM FEATURE



IAN SCHAEFER

Joining Vista Bank in February of 2016, first as an intern then in ag lending before making his move to Loan Review and Vice President Loan Administration Manager, Ian Schaefer has played an integral role in our CARES Act lending, helping small businesses across Texas get the support they needed during the global pandemic. A graduate of Texas Tech University's College of Agriculture, with an MBA under his belt, Vista Bank was his first career choice.

"When I talk to vendors or new hires that worked elsewhere or with other clients, they consistently remark on the unique culture and level of excellence at Vista Bank. I love what I do and am humbled to be a part of the Vista family, making a real difference for those we serve."

## BOARD OF DIRECTORS

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## LOCATIONS

Abernathy Hale Center Lubbock

Austin Hamlin Petersburg

Dallas Haskell Plainview

Fort Worth Idalou Ralls







## QUARTERLY STATEMENT OF CONDITION



MARCH 2021 | FIRST QUARTER (IN THOUSANDS)

ASSETS	MARCH 31,		<b>DEPOSITS, LIABILITIES &amp; EQUITY</b>	MARCH 31,	
	2021	2020		2021	2020
CASH & CASH EQUIVALENTS			DEPOSITS		
Cash and Due From Banks \$	8,604 \$	8,687	Noninterest-bearing \$	614,414 \$	244,83
Interest Bearing Bank Accounts	388,972	150,867	Interest-bearing	555,333	527,63
TOTAL CASH & CASH EQUIVALENTS	397,576	159,554		1,169,747	772,47
SECURITIES					
U.S. Agencies	3,013	4,516			
Municipals & Other Investments	21,429	17,518			
Mortgage-Backed Securities	2,155	3,796	LIABILITIES		
Other Debt Securities	8,500	-	Overnight and Term Borrowings	71,165	42,78
Unrealized Gains (Losses) on Available for Sale S	Securities 1,280	(267)	Other Liabilities	9,188	4,12
FRB, FHLB, & TIB Stock	5,993	5,100	TOTAL OTHER LIABILITIES	80,353	46,91
TOTAL SECURITIES	42,370	30,663	TOTAL LIABILITIES	1,250,100	819,38
OANS					
Consumer Loans	5,495	5,469			
Commercial & Agriculture	378,616	183,579			
Real Estate	509,574	486,250	EQUITY		
Other Loans & Leases	324	443	Capital Stock	1,800	1,80
TOTAL LOANS	894,009	675,741	Surplus	84,526	63,68
Reserve for Loan Losses	(10,826)	(7,494)	Retained Earnings	33,524	20,40
TOTAL LOANS, NET OF RESERVE	883,183	668,247	Accumulated Other Comprehensive Gain (Loss)	1,012	(21
Bank Premises & Equipment, Net	22,876	21,958	TOTAL EQUITY	120,862	85,67
Other Assets	24,957	24,632			
TOTAL ASSETS \$	1,370,962 \$	905,054	TOTAL LIABILITIES & CAPITAL \$	1,370,962 \$	905,05