#### LEADERSHIP TEAM FEATURE



LUBBOCK SMITH III

With over ten years of experience in building educational and community outreach programs, business development, and nonprofit leadership, Lubbock Smith III joined Vista Bank last year as the Director of Community Development & Vista Outreach. Focusing on financial literacy in underserved communities, Lubbock also seeks lending opportunities for minority-owned businesses, builds strategic partnerships, and assists the bank in its Community Reinvestment Act program, adding enterprise and shareholder value.

"Since day one, Vista Bank has always felt like my home and its team members like family. Serving our local communities by teaching people how to 'fish' has never been a job for me, but instead my life's calling and passion. It's just part of the many ways Vista puts People First and I am honored to be a part of a team that values hustle, heart, and humility."

#### ENTREPRENEURS BANKING ENTREPRENEURS

### BOARD OF DIRECTORS

L. RICHARD COVERT
WILLIAM F. DAVIS
KIRK A. MCLAUGHLIN
SCOTT M. MCLAUGHLIN
JACK J. NOVAK, M.D.
SCOTT A. REED
JOHN D. STEINMETZ
JUSTIN L. THOMAS
PATRICIA M. THOMAS
BRYAN J. WICK

### LOCATIONS

Abernathy Hale Center
Austin Haskell
Dallas Idalou
Fort Worth Lubbock

Petersburg Plainview Ralls





# QUARTERLY STATEMENT OF CONDITION

SEPTEMEBER 2022 | THIRD QUARTER

## QUARTERLY STATEMENT OF CONDITION



SEPTEMBER 2022 | THIRD QUARTER (IN THOUSANDS)

ASSETS	SEPTEMBER 30,		<b>DEPOSITS, LIABILITIES &amp; EQUITY</b>	SEPTEMBER 30,	
	2022	2021		2022	2021
CASH & CASH EQUIVALENTS			DEPOSITS		
Cash and Due From Banks	\$ 13,587	\$ 11,602	Noninterest-bearing	\$ 607,678	\$ 619,492
Interest Bearing Bank Accounts	195,699	381,082	Interest-bearing	712,970	557,107
TOTAL CASH & CASH EQUIVALENTS	209,286	392,684	TOTAL DEPOSITS	1,320,648	1,176,599
SECURITIES					
U.S. Treasury	29,519	_			
U.S. Agencies	3,007	3,011			
Municipals & Other Investments	39,467	20,121	LIABILITIES		
Mortgage-Backed Securities	11,540	1,609	Overnight and Term Borrowings	20,000	22,638
Other Debt Securities	30,000	20,500	Other Liabilities	8,317	10,165
Unrealized (Loss) Gain on AFS Securities	(4,238)	1,334	TOTAL OTHER LIABILITIES	28,317	32,803
FRB, FHLB, & TIB Stock	6,080	5,998	TOTAL LIABILITIES	1,348,965	1,209,402
TOTAL SECURITIES	115,375	52,573			
LOANS					
Consumer Loans	5,538	5,572			
Commercial & Agriculture	325,127	325,892			
Real Estate	822,213	526,516	EQUITY		
Other Loans & Leases	615	368	Capital Stock	1.800	1,800
TOTAL LOANS	1,153,493	858,348	Surplus	100,835	84,587
Reserve for Loan Losses	(14,938)	(11,263)	Retained Earnings	63,977	44,158
TOTAL LOANS, NET OF RESERVE	1,138,555	847,085	Accumulated Other Comprehensive (Loss) Gain	(3,348)	1,054
Bank Premises & Equipment, Net	21,899	22,362	TOTAL EQUITY	163,264	131,599
Other Assets	27,114	26,297			
TOTAL ASSETS	\$ 1,512,229	\$ 1,341,001	TOTAL LIABILITIES & EQUITY	\$ 1,512,229	\$ 1,341,001