Defining Integrity Since 1912

Welcome to Vista Bank. We're one of the few turn-of-the-century banks still operated by our founding family, and we're proud of our heritage—one filled with broad horizons, capable of soaring to great heights. It's why we've been around for 100 years, and it's why we remain consistently prosperous today.

We build long-term relationships on mutual trust and respect, so serving *your* best interest is in *our* best interest. We're proud to provide you with the latest banking technologies, the highest levels of security, and the utmost in convenience and service.

Directors

Kirk McLaughlin, Chairman

Scott McLaughlin

Ramona McLaughlin

Patricia Thomas

Justin Thomas

Kelly Wing

Troy Stegemoeller

Jeff Rogers

John D. Steinmetz

Locations & Hours

Abernath

317 Main St p 806.298.2551 Lobby: 9:00 - 3:00 M-F Motor Bank: 9:00 - 3:00 M-F

Crosbyton

104 West Main S p 806.675.7311 Lobby: 9:00 - 3:00 M-F Motor Bank: 8:30 - 3:00 M-F

Hale Center

701 Main St p 806.839.1000 Lobby: 9:00 - 3:00 M-F Motor Bank: 8:30 - 4:00 M-F

Idalou

930 Frontage Rd p 806.892.2511

Lobby: 8:30 - 4:00 M-F

Motor Bank: 7:30 - 4:00 M-Th, 7:30 - 6:00 I

Lorenzo

705 6th St p 806.634.5521 Lobby: 8:30 - 3:00 M-F Motor Bank: 8:30 - 3:00 M-F

Lubbock

4350 19th Street p 806.744.4300

Lobby: 9:00 - 4:00 M-F Motor Bank: 8:00 - 6:00 M-F

4621 50th Street p 806.771.9500

Lobby: 9:00 - 4:00 M-F Motor Bank: 8:00 - 6:00 M-F

4515 98th Street p 806.776.4000

Lobby: 9:00 - 4:00 M-F Motor Bank: 8:00 - 6:00 M-F

Petersburg

1523 Main St p 806.667.3582

Lobby: 9:00 - 3:00 M-F Motor Bank: 9:00 - 3:00 M-F

Plainview

3000 Olton Rd p 806.296.6000

Lobby: 9:00 - 3:00 M-F Motor Bank: 8:30 - 6:00 M-F

Ralls

901 Main St p 806.253.2511 Lobby: 9:00 - 4:00 M-F Motor Bank: 8:30 - 4:00 M-F

vistabank.com







Quarterly Statement of Condition / Vista Bank (Fourth Quarter) December 31st, 2013

ASSETS

| | | 12/31/2013 | 12/31/2012 |
|--------------------------------------|---------|-------------|-------------------|
| Cash and Due From Banks | \$ | 13,535,103 | \$ 14,325,952 |
| Federal Funds Sold | | 23,904,946 | 29,375,664 |
| Interest Bearing Bank Accounts | | 5,251,093 | 2,273,770 |
| CASH & CASH EQUIVALENTS | \$ | 42,691,142 | \$ 45,975,386 |
| Securities | | | |
| U.S. Agencies | \$ | 27,400,084 | \$ 28,832,658 |
| Municipals & Other Investments | | 21,760,688 | 19,653,781 |
| Unrealized Gains (Losses) - AFS Secu | ırities | (533,975) | 1,518,000 |
| FRB, FHLB, & TIB Stock | | 949,949 | 860,452 |
| TOTAL SECURITIES | \$ | 49,576,746 | \$ 50,864,891 |
| Loans | | | |
| Consumer Loans | \$ | 9,118,373 | \$ 8,657,017 |
| Commercial & Agriculture | | 65,504,730 | 67,050,779 |
| Real Estate | | 73,738,854 | 52,193,366 |
| Other Loans | | 1,105,770 | 397,508 |
| TOTAL LOANS | \$ | 149,467,727 | \$ 128,298,670 |
| Reserve for Loan Losses | | (2,009,922) | (1,760,993) |
| TOTAL LOANS, NET OF RESERV | E \$ | 147,457,805 | \$ 126,537,677 |
| Bank Premises & Equipment, Net | \$ | 11,403,288 | \$ 10,263,364 |
| Other Assets | | 6,291,462 | 6,155,229 |
| TOTAL ASSETS | \$ | 257,420,443 | \$ 239,796,547 |
| | | | |

DEPOSITS, LIABILITIES, & CAPITAL

| | _ | 12/31/2013 | 12/31/2012 |
|--|-----|-------------|-------------------|
| Deposits | | | |
| Demand Deposits | \$ | 64,913,960 | \$ 57,200,455 |
| Interest Bearing Demand Deposits | | 70,158,276 | 62,426,380 |
| Savings Accounts | | 36,914,722 | 32,967,269 |
| Time Deposits | | 60,210,814 | 59,674,780 |
| TOTAL DEPOSITS | \$ | 232,197,772 | \$ 212,268,884 |
| | | | |
| Overnight and Term Borrowings | | - | - |
| Other Liabilities | \$ | 1,531,624 | \$ 2,037,019 |
| TOTAL OTHER LIABILITIES | | 1,531,624 | 2,037,019 |
| | | | |
| TOTAL LIABILITIES | \$ | 233,729,396 | \$ 214,305,903 |
| | | | |
| Equity Capital | | | |
| Capital Stock | \$ | 1,800,000 | \$ 1,800,000 |
| Surplus | | 17,400,000 | 17,400,000 |
| Undivided Profits | | 5,540,715 | 5,288,337 |
| Unrealized Gains (Losses) - Bonds & Ta | xes | (1,049,668) | 1,002,307 |
| TOTAL EQUITY CAPITAL | \$ | 23,691,047 | \$ 25,490,644 |
| | | | |
| TOTAL LIABILITIES & CAPITAL | \$ | 257,420,443 | \$ 239,796,547 |