Leadership Team FEATURE



Since joining Vista Bank in 2016, Senior Vice President Lending, Marcus Williams, has played an integral role in our footprint expansion. Part of a lean team that launched our Fort Worth loan production office, he helped grow the location into a full-service branch operation. In the face of Q1 pandemic challenges, Marcus forged ahead, helping lead our team of Paycheck Protection Program experts to provide a funding lifeline to over 1700 Main Street small businesses to date, 74% of whom are new to Vista Bank. "Our 108-year strong commitment to small business and nimble approach allowed us to act quickly on the rare opportunity to help save real jobs during this unprecedented time. Working in the trenches with my Vista colleagues pulling all-nighters to make it happen was humbling and rewarding, the true definition of People First."

Board of Directors

Rick Covert

Bill Davis

Kirk McLaughlin

Scott McLaughlin

Jack Novak, M.D.

Scott Reed

John D. Steinmetz

Justin Thomas

Patricia McLaughlin Thomas

Bryan J. Wick

Locations

Austin
Dallas
Fort Worth
Hale Center
Hamlin
Idalou
Lubbock
Petersburg
Plainview
Ralls
Rule

Abernathy





Quarterly Statement of Condition

March 2020 | First Quarter

MEMBER FDIC 🍙 EQUAL HOUSING LENDER

Quarterly Statement of Condition March 2020 | First Quarter

(In Thousands)



| Assets | MARCH 31, | | Deposits, Liabilities, & Equity | | |
|---|------------|---------|---|---------|------------|
| | 2020 | 2019 | | 2020 | 2019 |
| CASH & CASH EQUIVALENTS | | | DEPOSITS | | |
| Cash and Due From Banks \$ | 8,687 \$ | 8,144 | Noninterest-bearing \$ | 244,834 | \$ 218,56 |
| Interest Bearing Bank Accounts | 150,867 | 130,284 | Interest-bearing | 527,638 | 515,726 |
| TOTAL CASH & CASH EQUIVALENTS | 159,554 | 138,428 | TOTAL DEPOSITS | 772,472 | 734,28 |
| | | | | | |
| SECURITIES | | | | | |
| U.S. Agencies | 4,516 | 8,511 | | | |
| Municipals & Other Investments | 17,518 | 17,366 | | | |
| Mortgage-Backed Securities | 3,796 | 2,741 | LIABILITIES | | |
| Unrealized Gains on Available for Sale Securities | (267) | 297 | Overnight and Term Borrowings | 42,782 | 22,87 |
| FRB, FHLB, & TIB Stock | 5,100 | 4,694 | Other Liabilities | 4,128 | 3,98 |
| TOTAL SECURITIES | 30,663 | 33,609 | TOTAL OTHER LIABILITIES | 46,910 | 26,85 |
| | | | TOTAL LIABILITIES | 819,382 | 761,14 |
| OANS | | | | | |
| Consumer Loans | 5,469 | 7,165 | | | |
| Commercial & Agriculture | 183,579 | 154,534 | | | |
| Real Estate | 486,250 | 467,725 | EQUITY | | |
| Other Loans & Leases | 443 | 891 | Capital Stock | 1,800 | 1,800 |
| TOTAL LOANS | 675,741 | 630,315 | Surplus | 63,682 | 61,573 |
| Reserve for Loan Losses | (7,494) | (6,144) | Retained Earnings | 20,401 | 15,74 |
| TOTAL LOANS, NET OF RESERVE | 668,247 | 624,171 | Unrealized Gains on Available for Sale Securities | (211) | 23 |
| Bank Premises & Equipment, Net | 21,958 | 21,540 | TOTAL EQUITY | 85,672 | 79,35 |
| Other Assets | 24,632 | 22,752 | | | |
| TOTAL ASSETS \$ | 905,054 \$ | 840,500 | TOTAL LIABILITIES & CAPITAL \$ | 905,054 | \$ 840,500 |