## Leadership Team FEATURE



Officially joining Vista Bank as Chief Marketing and Communications Officer earlier this year, Cathy Landtroop focuses on brand elevation and strategic growth initiatives. With 20+ years experience in traditional, digital, and earned media, Landtroop sold her successful agency to take the communications helm, where her results-driven approach immediately helped scale the Bank's small business relief efforts, helping thousands of entrepreneurs (75% of whom are new clients) navigate the pandemic, while supporting the Bank's organic growth strategy. "2020, while challenging, has brought out the very best in this Vista family and I'm humbled to play a small role. I can imagine no better leadership, no better team and no better time to brand Vista as the entrepreneur's bank. Standing up for the economy's first responders in their time of need has been not only impactful but extremely fulfilling."

## Board of Directors

Rick Covert

Bill Davis

Kirk McLaughlin

Scott McLaughlin

Jack Novak, M.D.

Scott Reed

John D. Steinmetz

**Justin Thomas** 

Patricia McLaughlin Thomas

Bryan J. Wick



Austin
Dallas
Fort Worth
Hale Center
Hamlin
Idalou
Lubbock
Petersburg
Plainview
Ralls
Rule

Abernathy





Quarterly Statement of Condition

June 2020 | Second Quarter

MEMBER FDIC 🍙 EQUAL HOUSING LENDER

## Quarterly Statement of Condition June 2020 | Second Quarter

(In Thousands)



Assets	JUNE 30,		Deposits, Liabilities, & Equity		
	2020	2019		2020	2019
CASH & CASH EQUIVALENTS			DEPOSITS		
Cash and Due From Banks \$	8,265 \$	9,781	Noninterest-bearing \$	315,032	\$ 201,023
Interest Bearing Bank Accounts	201,618	78,667	Interest-bearing	552,480	501,22
TOTAL CASH & CASH EQUIVALENTS	209,883	88,448	TOTAL DEPOSITS	867,512	702,250
SECURITIES					
U.S. Agencies	4,515	8,507			
Municipals & Other Investments	17,430	17,447			
Mortgage-Backed Securities	3,409	2,612	LIABILITIES		
Unrealized Gains on Available for Sale Securities	1,173	571	Overnight and Term Borrowings	158,576	22,85
FRB, FHLB, & TIB Stock	5,120	4,962	Other Liabilities	5,011	3,572
TOTAL SECURITIES	31,647	34,099	TOTAL OTHER LIABILITIES	163,587	26,42
			TOTAL LIABILITIES	1,031,099	728,673
LOANS					
Consumer Loans	5,508	6,819			
Commercial & Agriculture	358,242	173,778			
Real Estate	476,772	467,457	EQUITY		
Other Loans & Leases	395	990	Capital Stock	1,800	1,800
TOTAL LOANS	840,917	649,044	Surplus	63,825	61,709
Reserve for Loan Losses	(8,827)	(6,142)	Retained Earnings	23,737	18,07
TOTAL LOANS, NET OF RESERVE	832,090	642,902	Unrealized Gains on Available for Sale Securities	927	45
Bank Premises & Equipment, Net	22,257	21,717	TOTAL EQUITY	90,289	82,03
Other Assets	25,511	23,542			
TOTAL ASSETS \$	1,121,388 \$	810,708	TOTAL LIABILITIES & CAPITAL \$	1,121,388	\$ 810,708